

**ENVISION  
ENABLE  
EMPOWER**

# Leader as a coach

Tell Less, Engage More



Help new people leaders understand the steep learning curve of transitioning from an individual contributor to people leader.



Learn the differences between management and leadership.



Grasp basic coaching concepts, and apply simple coaching techniques in their daily management tasks.



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**1**

**Quick**  
grasp of basics



**Understand**

the history of coaching, and learn the key differences between counselling, coaching, mentoring and managing.



**Introduction**

to simple coaching techniques and coaching model.



**Understand**

office dynamics.

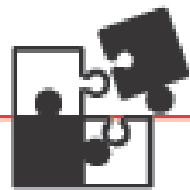
**2**

**What**  
can we apply?



**Through**

case studies, role-plays and practices, managers learn how to conduct a coaching performance management conversation.



**Build**

up new problem-solving habits for their staff.

**3**

**After**  
the workshop



**Start**

building up the coaching culture.  
Tell less, engage more.



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## What participants are saying?

### I would recommend the workshop to my colleagues and friends

Absolutely in a heartbeat

32%

For sure Yes!

68%

We can and have managed workshops virtually and adapt to the working environment of the various organisations.



Sustain

Talent Value Proposition



Coach

for Impact



Search

the Talented

## TALK TO US NOW

Ascension Associates was founded with a clear purpose: to accelerate organizations implement business strategy with the right people. One of our services is customized leadership development workshops and upskilling our clients' organizations with our signature programs.

Give us a call today to find out what we have accomplished for our clients, and most importantly, how we can take your organization to the next level.

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